NEWFOUNDLAND AND LABRADOR BOARD OF COMMISSIONERS OF PUBLIC UTILITIES

AN ORDER OF THE BOARD

NO. A.I. 54(2023)

- 1 IN THE MATTER OF the Automobile 2 Insurance Act, RSNL 1990, c. A-22, 3 as amended and regulations 4 thereunder; and 5 6 **IN THE MATTER OF** an application by 7 Northbridge General Insurance 8 Corporation for approval to implement 9 a revised rating program for its 10 Commercial Vehicles category of 11 automobile insurance. 12 13 WHEREAS on August 17, 2023 Northbridge General Insurance Corporation ("Northbridge") 14 15 applied to the Board for approval of a revised rating program under the Mandatory filing option 16 for its Commercial Vehicles category of automobile insurance; and 17 18 WHEREAS Northbridge filed an overall rate level indication of -5.14% and proposed an overall 19 rate level change of -7.10%; and 20 21 WHEREAS Northbridge proposed various rating program changes including base rate changes, 22 rate group changes, class changes, the introduction of transportation and logistic vehicles, the 23 introduction of a new optional endorsement and various rule changes; and 24 25 WHEREAS on October 31, 2023 Northbridge amended its filing by withdrawing the proposed 26 introduction of transportation and logistic vehicles; and 27 28 WHEREAS the rate filing was forwarded to the Board's actuarial consultants, Oliver Wyman 29 Limited ("Oliver Wyman"), for review and report; and 30 31 WHEREAS on November 7, 2023 Oliver Wyman filed a report of findings in which it found 32 Northbridge's proposed rating program changes to be reasonable, with the exception of the new 33 endorsement offering for which Oliver Wyman did not offer an actuarial opinion due to a lack of 34 available loss data; and 35 36 **WHEREAS** the Board notes that Northbridge provided detailed justification to support the new 37 endorsement in its filing documentation and acknowledged that there was limited available data
- to calibrate the proposed premium at the onset of the endorsement offering; and

WHEREAS the Board is satisfied that Northbridge has demonstrated a benefit to consumers in offering the new optional endorsement and is satisfied that the proposed endorsement and associated premium is reasonable in the circumstances; and

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5 **WHEREAS** the Board accepts Northbridge's other proposed rating program changes including the 6 rate group changes, class changes and rule changes; and

8 **WHEREAS** the Board is satisfied that the proposed rates are just and reasonable in the 9 circumstances, do not impair the solvency of the insurer, are not excessive in relation to the 10 financial circumstances of the insurer, and do not violate the **Automobile Insurance Act** or the 11 **Insurance Companies Act** or the respective regulations thereunder.

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14 IT IS THEREFORE ORDERED THAT:

16 1. The revised rating program amended October 31, 2023 from Northbridge General Insurance

17 Corporation for its Commercial Vehicles category of automobile insurance is approved to be

18 effective no sooner than February 19, 2024 for new business and April 5, 2024 for renewals.

DATED at St. John's, Newfoundland and Labrador, this 1st day of December, 2023.

Kevin Fagan

Chair and Chief Executive Officer

John O'Brien, FCPA, FCA, CISA Commissioner

Christopher Pike, LL.B., FCIP Commissioner

O-Anne Galarneau Executive Director and Board Secretary